

1 Chapter 11

2 **Counterexample retrieval and inhibition**
 3 **during conditional reasoning: Direct**
 4 **evidence from memory probing**

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6 In one of Bill Waterson's hilarious 'Calvin and Hobbes' cartoons, Calvin is standing in the garden
 7 with a big can of water. The plants in the garden are on the verge of wilting and with an evil grin
 8 on his face, Calvin proudly exclaims that it is up to him to decide if they get water or not. He keeps
 9 on shouting that their very lives are in *his* hands and that *he* controls their fate. Calvin's aspira-
 10 tions of absolute power are short-lived, however. In the next frame, we can see a very disap-
 11 pointed Calvin standing in the middle of a sudden rain shower that is providing the victorious
 12 plants with all the water they could ever dream of.

13 This cartoon is decorating my office door. It is a superb illustration of a classic reasoning fal-
 14 lacy. Calvin knows that if you water plants, they stay healthy. Based on this conditional (e.g., 'if,
 15 then') knowledge he infers that if he doesn't water the plants, it follows that they will die. In logic,
 16 this inference is known as the Denial of the Antecedent fallacy. A conditional links a specific pre-
 17 condition or cause (e.g., you water the plants) with a specific consequence or effect (e.g., the
 18 plants stay healthy). Logically speaking, a conditional utterance implies that if the precondition is
 19 met, the effect should always follow. However, this does not mean that if the precondition is not
 20 met, the effect cannot occur. There might be other conditions that can result in the occurrence of
 21 the effect (e.g., 'it might rain'). Most adults will spontaneously think of such alternative causes
 22 and this will help them to avoid Calvin's fallacious reasoning (and utter disappointment).

23 Over the last two decades it has been argued that the search for such alternatives (or 'counterex-
 24 amples') lies at the core of the conditional reasoning process. It is assumed that when faced with
 25 a conditional, people will spontaneously search their semantic memory for stored alternative
 26 causes. Retrieval of such alternatives helps people to reject invalid inferences such as the above
 27 illustrated DA or related Affirmation of the Consequent (AC) fallacy.

28 Numerous studies showed that the easier it is for people to think of possible alternatives, the less
 29 they accept the invalid AC and DA inferences. In one of the classic studies Cummins, Lubart,
 30 Alksnis, and Rist (1991) measured in a pretest how many alternative causes people could generate
 31 for a set of conditionals. When Cummins *et al.*, used these conditionals in a reasoning task with
 32 different participants, she found that the invalid inferences were less frequently accepted when a
 33 conditional had many vs. few possible alternatives. Likewise, Markovits and Quinn (2002) meas-
 34 ured individual differences in people's memory retrieval capacity (i.e., how easily they could come
 35 up with alternatives for a set of conditionals) in a pretest. A subsequent reasoning test showed that
 36 participants with a better retrieval capacity were less likely to commit the AC or DA fallacy.

37 Retrieving stored alternatives from memory makes people better logical reasoners: It helps us
 38 to reject *invalid* inferences. Unfortunately, people's tendency to take stored background

1 knowledge about the conditional relation into account can also bias their reasoning. During rea-
 2 soning people will not only spontaneously think of alternative causes of the conditional but also of
 3 so-called disabling conditions. These are possible conditions that prevent the effect from occurring
 4 even though the proper cause was present. When people take such disabling conditions into
 5 account they will also start rejecting *valid* inferences. For example, standard logic tells us that
 6 whenever the antecedent of a conditional occurs, we should conclude that the consequent will fol-
 7 low. This is the famous Modus Ponens (MP) inference, one of the most basic rules in classic logic.
 8 A dramatic illustration of people's failure to draw a simple MP inference is the disaster at the
 9 nuclear power plant in Chernobyl. The well-trained Russian operators clearly knew that if a spec-
 10 ific safety test turned out positive, this implied that the reactor was overheated and should be shut
 11 down. Nevertheless, when that ill-fated day in 1986 the crucial safety test indeed turned out posi-
 12 tive the operators did not draw the simple MP conclusion. What happened was that, just as many
 13 people in standard reasoning studies, they spontaneously thought of possible disablers such as 'the
 14 test is wrong' or 'maybe it's just an exercise'. Taking these disabling conditions into account result-
 15 ed in a failure to draw the valid conclusion (and one of the biggest disasters in modern history).

16 Fortunately, the situation is not as dramatic as the Chernobyl example would suggest. Although
 17 the pervasive impact of disabler retrieval on people's willingness to draw the MP or related Modus
 18 Tollens (MT) inference is well-documented (e.g., Byrne, 1989; De Neys, Schaeken, & d'Ydewalle,
 19 2002, 2003a) there is evidence that indicates that people manage to selectively block the impact of
 20 disablers. For example, stressing the logical nature of a reasoning task typically results in better
 21 performance on the valid problems, and this performance boost has been attributed to a selective
 22 inhibition of disablers (Vadeboncoeur & Markovits, 1999). A number of recent studies also
 23 argued that people's inhibitory capacity (i.e., the ability to resist interference from inappropriate
 24 memory activations) contributes to sound reasoning on the valid MP problems (e.g., De Neys,
 25 Schaeken, & d'Ydewalle, 2005; Handley, Capon, Beveridge, Dennis, & Evans, 2004; Markovits &
 26 Doyon, 2004; Simoneau & Markovits, 2003). Markovits and Doyon, for example, measured peo-
 27 ple's susceptibility to interference with a task based on a test where people had to refrain from the
 28 automatic tendency to complete a sentence with a strongly associated word. Such tests have been
 29 used as a measure of inhibition in patients with cerebral lesions (Burgess & Shallice, 1996).
 30 Participants also solved a conditional reasoning task with problems that had very salient disablers.
 31 Markovits and Doyon observed that people who performed well on the interference resistance
 32 measure did manage to reason correctly with the valid problems. As the authors noted, these
 33 people's inhibitory capacity apparently also helped them to discard the disabling information in
 34 the reasoning task.

35 As a result of the above findings, it has become very popular in the reasoning literature to char-
 36 acterize conditional reasoning as an interplay of a counterexample retrieval and inhibition proc-
 37 ess (e.g., De Neys et al., 2005; Markovits & Barrouillet, 2002; Quinn & Markovits, 2002; Simoneau
 38 & Markovits, 2003). Despite the popularity of this characterization, however, it is clear that the
 39 framework has moved a lot of the explanatory burden to memory mechanisms (e.g., search for
 40 alternatives and inhibition of disablers). If a memory researcher were to look at the studies, she
 41 would notice that the evidence for the postulated memory processes is typically quite indirect.
 42 Indeed, most reasoning studies focus on the output of the reasoning task. We tend to infer char-
 43 acteristics of the memory mechanism based on people's reasoning performance. For example, we
 44 typically measure the counterexample availability in a pilot study and test how people reason with
 45 the conditionals afterwards. When people reject invalid inferences for which the pretest showed
 46 that there were alternatives available, we attribute the rejection to successful retrieval of an alter-
 47 native. Of course, the fact that the pilot work shows that people can easily think of an alternative
 48 or that the participant in question is very good at memory retrieval does not in itself imply that

1 the alternative was also accessed and used while the participant was solving the reasoning task.
 2 Likewise, the fact that someone who tends to accept valid inferences also tends to score ‘very
 3 good’ on an inhibition test does not prove that disablers were actively discarded during the rea-
 4 soning process. These assumptions are not unreasonable, but the problem is that they make
 5 strong postulations about memory activations during the reasoning process that are not unequiv-
 6 ocaly validated.

7 Validating the popular assumptions about the background knowledge retrieval and blocking
 8 calls for a more direct memory probing. The present study introduces a classic procedure from
 9 the memory literature to accomplish this goal. In the study participants solved a standard condi-
 10 tional reasoning task where they had to evaluate a set of valid and invalid arguments. After each
 11 reasoning problem participants were presented with a lexical decision task. In this task partici-
 12 pants have to determine whether a string of presented letters is a word or not. Since the work of
 13 Meyer and Schvaneveldt (1971), the task has become one of the most popular methods to probe
 14 semantic memory activations. Half of the strings that were presented were non-words (e.g.,
 15 ‘golfrixnt’). When participants had just been presented with an invalid conditional argument
 16 (e.g., ‘If you water the plants, they stay healthy. You do not water the plants. Therefore, they do
 17 not stay healthy’) half of the words that were presented in the lexical decision task were possible
 18 alternatives (i.e., target words, e.g., ‘rain’) whereas the other half were completely unrelated words
 19 (e.g., ‘letter’). If people think of possible alternatives while solving the reasoning problem, this
 20 should result in a classic facilitation effect in the lexical decision task. The remaining activation
 21 following the retrieval of the alternatives during reasoning should result in faster lexical decision
 22 times (i.e., the time people need to decide whether the letter string is a word) for the target than
 23 for the unrelated words.

24 When participants had just solved a valid conditional argument (e.g., ‘If the test is positive,
 25 then the reactor is overheated. The test is positive. Therefore, the reactor is overheated) the target
 26 words in the subsequent lexical decision task were words that were closely associated with possi-
 27 ble disablers (e.g., ‘exercise’) whereas the other half of the words were completely unrelated to the
 28 disablers. It is well established in memory studies that when people have to temporarily neglect
 29 information or avoid using it, recall of this information will be distorted (e.g., MacLeod, Dodd,
 30 Sheard, Wilson, & Bibi, 2003; Neil, 1997; Tipper, 1985). Hence, temporarily putting your knowl-
 31 edge about possible disablers aside during reasoning should also hinder subsequent recall of these
 32 disablers and associated knowledge. Hence, if people really attempt to discard possible disablers
 33 that pop-up in mind during reasoning one would expect to see longer lexical decision times for
 34 target words than for unrelated words after people solved valid arguments.

35 In sum, the crucial prediction based on the counterexample retrieval and inhibition framework
 36 is that the lexical decision times should show an interaction between the type of reasoning prob-
 37 lem and word type. If people retrieve alternatives while solving invalid problems, they should be
 38 faster to recognize the target vs. unrelated words. If people inhibit disablers while solving valid
 39 problems, this pattern should reverse and target words should take longer to recognize than unre-
 40 lated words.

41 With respect to the validation, it is important to note that despite the popularity of the retrieval
 42 and inhibition framework there are possible alternative accounts. At the start of the psychological
 43 reasoning research era in the 1950s, for example, the reasoning community was convinced that the
 44 human reasoning engine did not care about the content of a problem and focused exclusively on
 45 the structure of a problem. According to this traditional, logistic view, reasoning is considered to
 46 be nothing more than applying a set of stored logical rules. Hence, people would accept or reject
 47 inferences based on whether the structure of the problem would (mis)match with their logical
 48 knowledge without any need to postulate an additional counterexample retrieval and blocking

1 mechanism. The fact that people who score better on more general cognitive ability measures,
 2 such as retrieval efficiency or interference resistance, also reason better could be explained by
 3 assuming that these more gifted people also have a better, more precise logical database. Such a
 4 traditional logistic view faces its own problems but it underscores the point that the postulated
 5 activation of stored alternatives and blocking of disablers needs some direct validation.

6 In addition, recent studies have explicitly argued against the role of counterexample retrieval
 7 (e.g., Geiger & Oberauer, **in press**; Verschueren, Schaeken, & d'Ydewalle, 2005). Geiger and
 8 Oberauer argued that people's willingness to draw conditional conclusions would be estimated
 9 from the frequency of exceptions regardless of what causes them. In this view, people would not
 10 be retrieving specific stored counterexamples from memory but would rather go through a quick
 11 and less demanding probabilistic estimation process to compute the frequency with which excep-
 12 tions to the rule occur. For example, when deciding to conclude whether or not the light inside
 13 the fridge will go on if they open the fridge, people would roughly estimate the number of times
 14 that the light inside the fridge did not go on in the past without searching for specific 'reasons' or
 15 counterexamples (e.g., the light bulb might be broken). The present study will allow us to test
 16 these alternative accounts. If the frequency or logistic views are right and people do not retrieve
 17 counterexamples during reasoning, then we should not observe any facilitation or distortion
 18 effects in the subsequent lexical decision task.

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19 Experiment

20 Method

21 Participants

22 Twenty undergraduates studying at York University (Toronto, Canada) participated voluntarily.
 23 All participants were native English speakers or had lived more than 10 years in Canada or the
 24 United States.

25 Material

26 **Reasoning task** Participants were presented with a standard conditional reasoning task where
 27 they were asked to evaluate the validity of eight conditional inferences (four valid and four invalid
 28 problems). The four valid problems had a logically valid argument structure (either a Modus
 29 Ponens or the related Modus Tollens inference). We specifically selected conditionals for the valid
 30 problems for which previous pilot generation work (e.g., Cummins, 1995; De Neys et al., 2002,
 31 2003b) had showed that people readily thought of many salient disabling conditions. It is assumed
 32 that taking these disablers into account normally results in the rejection of the valid inference
 33 (e.g., the introductory Chernobyl example) and will need to be avoided. The four invalid prob-
 34 lems had a logically invalid argument structure (either an Affirmation of the Consequent or the
 35 related Denial of the Antecedent inference). For these invalid problems we specifically selected
 36 conditionals for which the pilot work showed that people could generate many possible alterna-
 37 tive causes. It is assumed that taking these alternatives into account during reasoning will help
 38 rejecting the invalid inferences. Below is an example of the format of the reasoning task:

39 If Bart's food goes down the wrong way, then he has to cough.
 40 Bart has to cough

41 Therefore, Bart's food went down the wrong way.

- 42 1. The conclusion is valid
- 43 2. The conclusion is invalid

44 A complete overview of all eight problems can be found in the Appendix.

1 Note that we selected conditionals with many disablers for the valid problems to make sure that
 2 disablers would be activated during the reasoning task. If people cannot think of a possible disa-
 3 bler there would not be a conflict between semantic knowledge and logic and no need for an
 4 inhibition process. Likewise, for the invalid problems we selected conditionals with many possi-
 5 ble alternatives.

6 In theory, it is possible that when a conditional has very salient disablers, people will also think
 7 of these when solving an invalid problem. Although it has been shown that this has only a limited
 8 impact on people's judgment, we wanted to exclude any possible bias on the recall measure.
 9 Therefore, we made sure that the selected conditionals for the invalid problems had only a small
 10 number of disablers so that successful disabler retrieval was unlikely. Likewise, the selected con-
 11 ditionals for the valid problems had only a small number of possible alternatives.

12 To make sure that the reasoning task was not too repetitive we presented two subtypes of valid
 13 problems (MP and MT) and two subtypes of invalid problems (AC or DA). Since lexical decision
 14 data were similar for these respective subtypes, they were collapsed in the valid and invalid category.

15 **Lexical decision task** After each problem a total of 20 letter strings was presented. Participants
 16 indicated whether the string was a word or not by pressing one of two response keys. Half of the
 17 letter strings were non-words, the other half were English words. Five of the presented words were
 18 target words that were closely related to the possible counterexamples (i.e., disabling conditions
 19 for valid problems and alternative causes for invalid problems) of the conditional in the reasoning
 20 task. The other five words were unrelated to these counterexamples.

21 All target words were selected from the pilot generation material of De Neys et al. (2002;
 22 2003b) where participants generated possible alternatives and disablers for the set of conditionals.
 23 Targets for valid problems were single words associated with frequently generated disabling con-
 24 ditions (e.g., 'exercise' or 'error' in the Chernobyl example) whereas target words for invalid
 25 problems were associated with frequently generated alternative causes (e.g., 'rain' or 'shower' in
 26 the Calvin example). Unrelated words were selected with the help of the online version of the
 27 Edinburgh Word Association Thesaurus (Kiss, Armstrong, Milroy, and Piper, 1973). After we
 28 had constructed an initial list of target and unrelated words, two raters were asked to validate the
 29 classifications. In the few cases that judgments diverged the specific word was replaced with an
 30 alternative that all parties could agree on. A complete overview of the selected words can be found
 31 in the Appendix.

32 The length and word frequency of presented targets and unrelated words was matched on each
 33 problem. The word strings were presented in random order with the restriction that targets could
 34 not be presented on consecutive trials.

35 Procedure

36 All participants were tested individually. Participants were first familiarized with the task format.
 37 They were shown an example of a reasoning problem and practiced the lexical decision task. It
 38 was clarified that in the actual experiment both tasks would always alternate. Instructions for the
 39 reasoning task were taken from Vadeboncoeur and Markovits (1999) and explicitly stressed the
 40 logical nature of the reasoning task. The eight reasoning problems were presented in random
 41 order. Each reasoning trial began with the appearance of a fixation point for 0.5 s, which was
 42 replaced by a problem to solve. The problem remained on the screen for a maximum of 15 s or
 43 until participants responded 'valid' or 'invalid' by pressing one of two response keys (previous
 44 work showed that people needed no longer than about 12 s to solve similar problems, e.g.,
 45 De Neys et al., 2002). The lexical decision trials (with the 20 words specifically selected for that
 46 problem) started immediately after the key press. Words were presented in the centre of the
 47 screen and participants were instructed to respond as quickly as possible, while avoiding errors.

- 1 After the lexical decision trials, the experiment was briefly paused until the participant was ready
- 2 to continue with the next reasoning problem.

3 Results and discussion

4 Reasoning task

5 The reasoning task was properly solved. Overall, 85% of the valid problems and 69% of the
 6 invalid problems were correctly evaluated with only small inter-individual performance variation
 7 (SD valid problems = .22, SD invalid problems = .26). These numbers are close to what
 8 Vadeboncoeur and Markovits (1999) obtained with a similar reasoning task and indicate that the
 9 lexical decision trials did not bias reasoning performance.

10 Lexical decision task

11 The central question concerns participants' performance on the lexical decision task. The depend-
 12 ent measure was the mean time (ms) taken by subjects to characterize each letter string as a word
 13 or non-word. As in the classic lexical decision studies, incorrect classifications of the letter strings
 14 were infrequent (less than 6% error rate across all trials) and where they did occur they were
 15 excluded from the analysis. Lexical decision times were submitted to a 2 (reasoning problem:
 16 valid or invalid) x 2 (word type: target or unrelated) repeated measures ANOVA. Figure 11.1
 17 shows the results.

18 There was a main effect of problem type, $F(1, 19) = 8.72, p < .01, \eta^2_p = .31$, whereas the effect
 19 of word type was not significant, $F(1, 19) < 1$. As predicted, the two factors also interacted, $F(1,$
 20 $19) = 5.42, p < .05, \eta^2_p = .22$. As Figure 11.1 shows, after solving an invalid problem lexical deci-
 21 sion times for target words were faster than for unrelated words. When participants had just
 22 solved a valid problem, lexical decision times showed the opposite pattern with slower responses
 23 for target words than for unrelated words. Planned contrasts showed that lexical decision times
 24 on the target words were significantly longer after solving a valid problem than after solving an
 25 invalid problem $F(1, 19) = 14, p < .005, \eta^2_p = .42$. Lexical decision times did not differ for the
 26 unrelated words, $F(1, 19) < 1$.

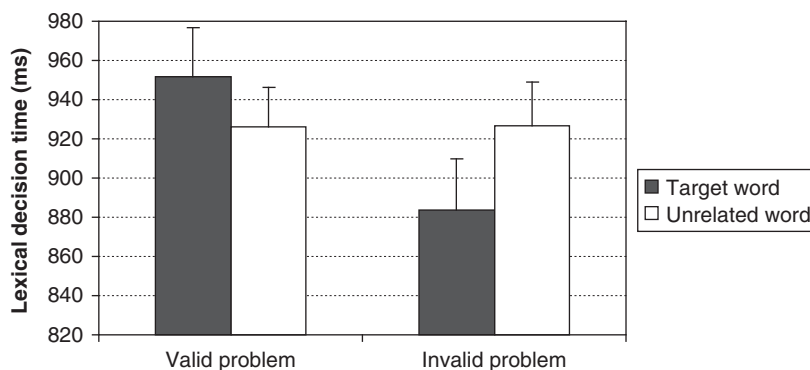


Fig. 11.1 Lexical decision times (ms) for target and unrelated words after participants solved valid and invalid conditional inference problems. Error bars are standard errors.

1 Conclusion

2 The present results nicely fit with the counterexample retrieval and inhibition view. When par-
 3 ticipants had solved an invalid problem, ~~lexical decision times for~~ target words that were related
 4 to possible alternatives were recognized faster than unrelated words. This facilitation effects pro-
 5 vides direct evidence for the claim that the alternatives had already been accessed during the
 6 reasoning task. On the other hand, when participants had solved valid problems the target words
 7 that were related to possible disablers were recognized slower than unrelated words. The finding
 8 that the memory access for disabling information was temporarily impaired is prima facie evi-
 9 dence for the claim that this information was inhibited during the reasoning process. Note that
 10 the observed facilitation and distortion was specifically tied to the target words. Unrelated words
 11 that were not associated with possible counterexamples were not affected. Hence, it is not the case
 12 that conditional reasoning generally facilitated or impaired memory access. Results indicate that
 13 only semantic knowledge that was specifically associated with possible counterexamples had been
 14 activated. These findings are hard to reconcile with any framework that would deny the role of
 15 counterexample retrieval and inhibition in conditional reasoning. The memory probing approach
 16 indicates that the search for counterexamples lies at the very heart of the conditional reasoning
 17 process.



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1 Appendix

Table A1 List of conditionals for the reasoning task

Valid problems:

1. If the trigger is pulled, then the gun fires. (MP)
2. If the correct switch is flipped, then the porch light goes on. (MT)
3. If the ignition key is turned, then the car starts. (MP)
4. If the match is struck, then it lights. (MT)

Invalid problems:

5. If Bart's food goes down the wrong way, the he has to cough. (DA)
6. If Mary jumps in the swimming pool, the she gets wet. (AC)
7. If the apples are ripe, then they fall from the tree. (DA)
8. If the water is poured on the campfire, then the fire goes out.(AC)

Table A2 List of selected target and unrelated words in the lexical decision task for each of the eight reasoning problems

	Target	Unrelated
Conditional 1	unloaded	waitress
	blank	onion
	broken	forest
	safety	author
	jammed	monkey
Conditional 2	failure	manager
	blackout	overcoat
	old	amp
	burnedout	arrowhead
Conditional 3	removed	leagues
	damaged	invites
	busted	floral
	empty	guest
	wrong	shore
	refill	beaver

Conditional 4	wet	tar
	damp	lion
	worn	cady
	used	face
	softly	spring
Conditional 5	cold	data
	sick	wave
	dry	paw
	asthma	lentil
	smoke	smirk
Conditional 6	rain	rice
	shower	writer
	hosed	zebra
	bath	fare
	splashed	gangster
Conditional 7	storm	ivory
	wind	wall
	birds	paint
	shaken	stream
	dropped	surgeon
Conditional 8	died	mark
	smother	pigment
	sand	card
	extinguish	politician
	blanket	article